INVITATION TO BID NO: 10-R-2213579



STATE OF ALABAMA

DEPTARTMENT OF FINANCE DIVISION OF PURCHASING

INVITATION TO BID

FOR: HP PC PARTS/ACCESSORIES REQ. AGENCY : 011000

DEPARTMENT OF PUBLIC HEALTH

: 012305 AGENCY REQ. NO.

T-NUMBER

DATE ISSUED

VENDOR NO.

VENDOR PHONE NO. : SNAP REQ. NO. : 1428216 BUYER NAME : JAERI ELLIS

BUYER PHONE NO. : (334) 242-7259-PURCHASING PHONE NO: (334) 242-7250

BID MUST BE RECEIVED BEFORE: DATE: 11/12/09 TIME: 5:00 PM

BIDS WILL BE PUBLICLY OPENED: DATE: 11/13/09 TIME: 10:00 AM

FAX NUMBER

## TO BE COMPLETED BY VENDOR

			N SHOULD BE PROVIDED, AS TH ORIGINAL SIGNATURE AN		PONSE			
1.	DELIVERY	: CAN BE MADE	DAYS OR	WEEKS AFTER RECEIPT	OF ORDER			
2.	TERMS: _	(I	DISCOUNTS ARE TAKEN WITH	HOUT REGARD TO DATE OF	PAYMENT.)			
3.	PRICE VA							
	. VENDOR QUOTATION REFERENCE NUMBER, IF ANY: (THIS NUMBER WILL APPEAR ON THE PURCHASE ORDER.)							
5.	E-MAIL A							
	INTERNET	r website:						
6.	GENERAL							
	TYPE OF							
	***** IMPORTANT NOTE: ***** BIDDERS MUST COMPLY WITH ALL "BID RESPONSE INSTRUCTIONS" ON PAGE 2, TO INCLUDE ITEM 7 - COPY REQUIREMENT.							
	RETURN	INVITATION TO BII						
	US MAIL			COURIER				
		STATE OF ALABAMA DEPARTMENT OF FINANCE DIVISION OF PURCHASING P O BOX 302620 MONTGOMERY, AL 36130-2620		STATE OF ALABAMA DIVISION OF PURCHASIN RSA UNION BUILDING 100 N. UNION ST., SUI MONTGOMERY, AL 36104				
I H RES	ERBY AFE	O THE ENTIRE BID A	NATURE AND NOTARIZATION AND AGREE TO FURNISH EAG EEN IN ANY AGREEMENT OR PETITION BY AGREEMENT TO	CH ITEM OFFERED AT THE COLLUSION AMONG BIDDER	SIN			
SWORN TO AND		ND	FEIN OR SSN	AUTHORIZED SI	GNATURE (INK)			
SUB	SCRIBED	BEFORE ME THIS						
			COMPANY NAME	TYPE/PRINT AU	THORIZED NAME			
DAY OF			MAIL ADDRESS	TITLE				
NOT	ARY PUBI	LIC	CITY, STATE, ZIP	TOLL FREE NUM	BER			
TER	M EXP: _							

PHONE INCLUDING AREA CODE

STANDARD TERMS & CONDITIONS

VENDOR NAME :

VENDOR NUMBER:

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INVITATION TO BID

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#### AUTHORITY:

THE DEPARTMENT OF FINANCE CODE OF ADMINISTRATIVE PROCEDURE, CHAPTER 355-4-1 EFFECTIVE DECEMBER 20, 2001 IS INCORPORATED BY REFERENCE AND MADE A PART OF T HIS DOCUMENT. TO RECEIVE A COPY CALL (334)242-7250, OR OUR WEBSITE WWW.PURCHASING.ALABAMA.GOV.

INFORMATION AND ASSISTANCE TO MINORITY BUSINESSES IN THE TECHNICAL COMPLETION OF REQUIRED FORMS MAY BE OBTAINED FROM THE OFFICE OF MINORITY BUSINESS ENTERPRISE, 1-800-447-4191.

BID (ITB) RESPONSE INSTRUCTIONS REV: 09/18/09

- TO SUBMIT A RESPONSIVE BID, READ THESE INSTRUCTIONS, ALL TERMS, CONDITIONS AND SPECIFICATIONS.
- BID ENVELOPES/PACKAGES/BOXES MUST BE IDENTIFIED ON FRONT, PREFERABLY LOWER LEFT CORNER AND BE VISIBLE WITH THE BID NUMBER AND OPENING DATE. EACH INDIVIDUAL BID (IDENTIFIED BY A UNIQUE BID NUMBER) MUST BE SUBMITTED IN A SEPARATE ENVELOPE. RESPONSES TO MULTIPLE BID NUMBERS SUBMITTED IN THE SAME ENVELOPE/COURIER PACKAGE, THAT ARE NOT IN SEPARATE ENVELOPES PROPERLY IDENTIFIED, WILL BE REJECTED. THE DIVISION OF PURCHASING DOES NOT ASSUME RESPONSIBILITY FOR LATE BIDS FOR ANY REASON INCLUDING THOSE DUE TO POSTAL, OR COURIER SERVICE. BID RESPONSES MUST BE IN THE DIVISION OF PURCHASING OFFICE PRIOR TO THE "RECEIVE DATE AND TIME" INDICATED ON THE BID.
- BID RESPONSES (PAGE 1, PRICE SHEET AND ADDENDUMS (WHEN SIGNATURE IS REQUIRED)) MUST BE IN INK OR TYPED ON THIS DOCUMENT. OR EXACT FORMAT WITH SIGNATURES BEING HANDWRITTEN ORIGINALS IN INK (PERSON SIGNING BID, NOTARY, AND NOTARY EXPIRATION), OR THE BID WILL BE REJECTED. UNLESS INDICATED IN THE BID, ALL PRICE PAGES MUST BE COMPLETED AND RETURNED. IF AN ITEM IS NOT BEING BID, IDENTIFY IT AS NB (NO-BID). PAGES SHOULD BE SECURED. THE DIVISION OF PURCHASING DOES NOT ASSUME RESPONSIBILITY FOR MISSING PAGES. FAXED BID RESPONSES WILL NOT BE ACCEPTED.
- THE UNIT PRICE ALWAYS GOVERNS REGARDLESS OF THE EXTENDED AMOUNT. A UNIT PRICE CHANGE ON A LINE MUST BE INITIALED BY THE PERSON SIGNING THE BID, OR THAT LINE WILL BE REJECTED. THIS INCLUDES A CROSS-OUT, STRIKE-OVER, INK-OVER, WHITE-OUT, ERASURE, OR ANY OTHER METHOD CHANGING THE PRICE.
- A "NO BID" MUST BE RETURNED TO REMAIN ON A CLASS/SUBCLASS. RETURN PAGE 1 OR NOTIFICATION PAGE MARKED "NO-BID". IDENTIFY IT ON THE ENVELOPE AS A "NO-BID". FAILING TO RESPOND TO 3 ITB'S WITHIN THE SAME CLASS/SUBCLASS WILL AUTOMATICALLY PURGE THE VENDOR FROM THAT CLASS/SUBCLASS. RESPONDING WITH 6 "NO-BIDS" WITHIN THE SAME CLASS/SUBCLASS WILL AUTOMATICALLY PURGE THE VENDOR FROM THAT CLASS/ SUBCLASS. A "NO-BID" RECEIVED LATE IS CONSIDERED A NO RESPONSE.
- THE DIVISION OF PURCHASING IS NOT RESPONSIBLE FOR MISINTERPRETATION OF DATA FAXED FROM THIS OFFICE.
- THE DIVISION OF PURCHASING REQUIRES AN ORIGINAL AND A MINIMUM OF ONE COMPLETE EXACT COPY (TO INCLUDE SIGNATURE AND NOTARY) OF THE INVITATION-TO-BID RESPONSE. THE ORIGINAL AND THE COPY SHOULD BE SUBMITTED TOGETHER AS A BID PACKAGE. FAILURE TO MARK RESPONSES AS "ORIGINAL" AND/OR "COPY" COULD RESULT IN THE ENTIRE BID RESPONSE BEING REJECTED.
- AN IMPROPERLY SUBMITTED BID, LATE BID, OR BID THAT IS CANCELLED ON OR BEFORE THE OPENING DATE WILL BE HELD FOR 90 DAYS AND THEN DESTROYED. THE BID MUST BE RETRIEVED DURING REGULAR WORK HOURS, MONDAY FRIDAY, EXCEPT STATE HOLIDAYS. AFTER THE BID IS DESTROYED, THE DIVISION OF PURCHASING ASSUMES NO RESPONSIBILITY FOR THE DOCUMENT.

### DISQUALIFIED/CANCELLED BID

BIDS THAT ARE IMPROPERLY SUBMITTED OR RECEIVED LATE WILL BE A RESPONSE FOR RECORD, BUT WILL NOT BE RETURNED OR A NOTIFICATION MAILED.

THE FOLLOWING IS A PARTIAL LIST WHEREBY A BID RESPONSE WILL BE DISOUALIFIED:

BID NUMBER NOT ON FACE OF ENVELOPE/COURIER PACKAGE/BOX RESPONSES TO MULTIPLE BID NUMBERS IN SAME ENVELOPE NOT PROPERLY IDENTIFIED

BID RECEIVED LATE

BID NOT SIGNED/NOT ORIGINAL SIGNATURE

BID NOT NOTARIZED/NOT ORIGINAL SIGNATURE OF NOTARY AND/OR NO NOTARY EXPIRATION

NOTARIZED OWN SIGNATURE

REQUIRED INFORMATION NOT SUBMITTED WITH BID FAILURE TO SUBMIT THE ORIGINAL BID AND A COMPLETE EXACT COPY

## CERTIFICATION PURSUANT TO ACT NO. 2006-557

ALABAMA LAW (SECTION 41-4-116, CODE OF ALABAMA 1975) PROVIDES THAT EVERY BID SUBMITTED AND CONTRACT ALABAMA LAW (SECTION 41-4-116, CODE OF ALABAMA 1975) PROVIDES THAT EVERY BID SUBMITTED AND CONTRACT EXECUTED SHALL CONTAIN A CERTIFICATION THAT THE VENDOR, CONTRACTOR, AND ALL OF ITS AFFILIATES THAT MAKE SALES FOR DELIVERY INTO ALABAMA OR LEASES FOR USE IN ALABAMA ARE REGISTERED, COLLECTING, AND REMITTING ALABAMA STATE AND LOCAL SALES, USE, AND/OR LEASE TAX ON ALL TAXABLE SALES AND LEASES INTO ALABAMA. BY SUBMITTING THIS BID, THE BIDDER IS HEARBY CERTIFYING THAT THEY ARE IN FULL COMPLIANCE WITH ACT NO. 2006-557, THEY ARE NOT BARRED FROM BIDDING OR ENTERING INTO A CONTRACT PURSUANT TO 41-4-116, AND ACKNOWLEDGES THAT THE AWARDING AUTHORITY MAY DECLARE THE CONTRACT VOID IF THE CERTIFICATION IS FALSE. SPECIAL TERMS & CONDITIONS

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#### INTENT TO AWARD

EFFECTIVE MAY 1, 2008, THE STATE OF ALABAMA - DIVISION OF PURCHASING WILL ISSUE AN 'INTENT TO AWARD' BEFORE A FINAL AWARD IS MADE. THE 'INTENT TO AWARD' WILL CONTINUE FOR A PERIOD OF FIVE (5) CALENDAR DAYS, AFTER WHICH A PURCHASE ORDER WILL BE PRODUCED. UPON FINAL AWARD, ALL RIGHTS TO PROTEST ARE FORFEITED. A DETAILED EXPLANATION OF THIS PROCESS MAY BE REVIEWED IN THE ALABAMA ADMINISTRATIVE CODE - CHAPTER 355-4-1(14).

ALTERNATE BID RESPONSE
UNLESS STATED ELSEWHERE IN THIS INVITATION-TO-BID (ITB) THE STATE OF
ALABAMA WILL ACCEPT AND EVALUATE ALTERNATE BID SUBMITTALS ON ANY
ITB'S. ALTERNATE BID RESPONSES WILL BE EVALUATED ACCORDING TO THE
REQUIREMENTS AS ALL OTHER RESPONSES TO THIS ITB.

#### INTERNET WEBSITE LINK'S

INTERNET AND/OR WEBSITE LINKS WILL NOT BE ACCEPTED IN BID RESPONSES AS A MEANS TO SUPPLY ANY REQUIREMENTS STATED IN THIS ITB (INVITATION-TO-BID).

PRODUCT DELIVERY, RECEIVING AND ACCEPTANCE IN ACCORDANCE WITH THE UNIVERSAL COMMERCE CODE (CODE OF ALABAMA, TITLE 7), AFTER DELIVERY, THE STATE OF ALABAMA HAS THE RIGHT TO INSPECT ALL PRODUCTS BEFORE ACCEPTING. THE STATE WILL INSPECT PRODUCTS IN A REASONABLE TIMEFRAME. SIGNATURE ON A DELIVERY DOCUMENT DOES NOT CONSTITUTE ACEPTANCE BY THE STATE. THE STATE WILL ACCEPT PRODUCTS ONLY AFTER SATISFACTORY INSPECTION.

#### SALES TAX EXEMPTION

PURSUANT TO THE CODE OF ALABAMA, 1975, TITLE 40-23-4 (A) (11), THE STATE OF ALABAMA IS EXEMPT FROM PAYING SALES TAX. AN EXEMPTION LETTER WILL BE FURNISHED UPON REQUEST.

#### INVOICES

INQUIRIES CONCERNING PAYMENT AFTER INVOICES HAVE BEEN SUBMITTED ARE TO BE DIRECTED TO THE RECEIVING AGENCY, NOT THE DIVISION OF PURCHASING

#### BID RESPONSES AND BID RESULTS

UNEVALUATED BID RESPONSES (NOT BID RESULTS) ARE AVAILABLE ON OUR WEB SITE AT WWW.PURCHASING.ALABAMA.GOV. BID RESULTS WILL BE MADE AVAILABLE FOR REVIEW IN THE DIVISION OF PURCHASING OFFICE, BUT ONLY AFTER THE BID HAS BEEN AWARDED. WE DO NOT FAX OR MAIL COPIES OF BID RESULTS. IF A VENDOR WISHES TO REVIEW BID RESULTS IN OUR OFFICE, THEY SHOULD FAX THEIR REQUEST TO REVIEW THE BID TWO DAYS IN ADVANCE TO THE "BID REVIEW CLERK" AT (334) 242-4419. BE SURE TO REFERENCE THE BID NUMBER.

### FOREIGN CORPORATION - CERTIFICATE OF AUTHORITY

ALABAMA LAW PROVIDES THAT A FOREIGN CORPORATION (AN OUT-OF-STATE COMPANY/FIRM) MAY NOT TRANSACT BUSINESS IN THE STATE OF ALABAMA UNTIL TI OBTAINS A CERTIFICATE OF AUTHORITY FROM THE SECRETARY OF STATE. SECTION 10-2B-15.01, CODE OF ALABAMA 1975. TO OBTAIN FORMS FOR A CERTIFICATE OF AUTHORITY, CONTACT THE SECRETARY OF STATE, CORPORATIONS DIVISION, (334) 242-5324. THE CERTIFICATE OF AUTHORITY DOES NOT KEEP THE VENDOR FROM SUBMITTING A BID.

#### BID IDENTIFICATION

REFERENCE PAGE 2, ITEM 2. DUE TO THE POSTAL SERVICE PUTTING BAR CODE LABELS ON ENVELOPES, IT CONCEALS THE BID NUMBER AND DATE IF THE VENDOR HAS WRITTEN THEM OTHER THAN THE LOWER LEFT CORNER, THEREFORE THE BID WOULD BE REJECTED FOR NOT BEING PROPERLY IDENTIFIED.

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#### AWARD:

AWARD WILL BE MADE "ALL OR NONE" TO THE LOWEST RESPONSIBLE BIDDER MEETING ALL SPECIFICATIONS.

#### DEFAULT:

WHEN A VENDOR DEFAULTS ON A CONTRACT/PURCHASE ORDER, THE STATE CAN PROCURE THE GOODS OR SERVICES FROM OTHER SOURCES AND HOLD THE VENDOR RESPONSIBLE FOR ANY EXCESS IN PRICE/HANDLING. THE VENDOR MAY BE BARRED FROM BIDDING FOR AN INDETERMINATE PERIOD.

#### FREIGHT:

BID IS F.O.B. DESTINATION. ANY FREIGHT CHARGES MUST BE INCLUDED IN THE BID PRICES. DO NOT SHOW FREIGHT AS A SEPERATE COST.

## NON-APPROPRIATION OF FUNDS:

NON-APPROPRIATION OF FUNDS:

CONTINUATION OF ANY AGREEMENT BETWEEN THE STATE AND A BIDDER BEYOND A FISCAL YEAR IS CONTINGENT UPON CONTINUED LEGISLATIVE APPROPRIATION OF FUNDS FOR THE PURPOSE OF THIS BID AND ANY RESULTING AGREEMENT. NON-AVAILABILITY OF FUNDS AT ANY TIME SHALL CAUSE ANY AGREEMENT TO BECOME VOID AND UNENFORCEABLE AND NO LIQUIDATED DAMAGES SHALL ACCRUE TO THE STATE AS A RESULT. THE STATE WILL NOT INCUR LIABILITY BEYOND THE PAYMENT OF ACCRUED AGREEMENT PAYMENT.

# NEW EQUIPMENT:

ALL EQUIPMENT MUST BE NEW AND UNUSED AND ACCEPTABLE BY THE ORIGINAL EQUIPMENT MANUFACTURER FOR THEIR MAINTENANCE.

#### REQUESTED INFORMATION:

ANY ADDITIONAL INFORMATION REQUESTED FROM A VENDOR MUST BE FURNISHED WITHIN TWO (2) DAYS FROM RECEIPT OF REQUEST.

# FIRM PRICING:

ALL PRICES OUOTED MUST BE FIRM FOR A PERIOD OF ONE (1) YEAR FROM THE VENDOR'S NOTIFICATION OF AWARD.

### VENDOR QUALIFICATION:

VENDOR MUST BE HP AUTHORIZED TO RESELL PRODUCTS BEING BID.

VENDOR MUST BE DESIGNATED AS A PUBLIC SECTOR PARTNER BY HP.

VENDOR MUST PROVIDE A MINIMUM DISCOUNT OFF CURRENT MANUFACTURERS LIST PRICE & PROVIDE SOURCE FOR LIST PRICE UPDATES.

VENDOR MUST PROVIDE ONLINE RESOURCES FOR PRODUCT COMPARISIONS, PRICING AND TECHNICAL SPECIFICATIONS.

DISCOUNT TO BE FIRM FOR 1 YEAR

FROM DATE OF AWARD.

VENDOR NUMBER:

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LINE EXTENDED COMMODITY/SERVICE DESCRIPTION QUANTITY UNIT UNIT PRICE AMOUNT NO. UNLESS SPECIFIED OTHERWISE BELOW: SHIP TO: 011000 / 011N05 DEPARTMENT OF PUBLIC HEALTH INFORMATION TECHNOLOGY THE RSA TOWER, SUITE 800 201 MONROE STREET MONTGOMERY 36130 00001 COMMODITY CODE: 205-43-050593 MICROCOMPUTER PERIPHERALS/ACCESSORIES: LOT 1 HEWLETT PACKARD PARTS, AND ACCESSORIES:
HEWLETT PACKARD PARTS, AND ACCESSORIES
PRICED AT PERCENT OFF THE HP INTERNET
LIST PRICE (ILP) FOR STATE AND LOCAL
GOVERNMENTS. EXCLUDING PARTS AND
SUPPLIES THAT ARE ON OTHER STATE OF
ALABAMA CONTRACTS. \*\*DESKTOP OPTIONS\*\* \_\_% OFF THE ILP PRICE LIST. ENTER DISCOUNT TO BE FIRM FOR 1 YEAR FROM DATE OF AWARD. "SHOW DISCOUNT IN SPACE ABOVE AND IN UNIT PRICE COLUMN AT RIGHT" CONTACT FOR QUESTIONS: MR ROY CASE, 334-206-7000. 00002 COMMODITY CODE: 205-43-050593 LOT MICROCOMPUTER PERIPHERALS/ACCESSORIES: HEWLETT PACKARD PARTS, AND ACCESSORIES PRICED AT PERCENT OFF THE HP INTERNET LIST PRICE (ILP) FOR STATE AND LOCAL GOVERNMENTS. EXCLUDING PARTS AND SUPPLIES THAT ARE ON OTHER STATE OF ALABAMA CONTRACTS. \*\*WARRANTY SUPPORT OPTIONS\*\* % OFF THE ILP PRICE LIST. DISCOUNT TO BE FIRM FOR 1 YEAR FROM DATE OF AWARD. "SHOW DISCOUNT IN SPACE ABOVE AND IN UNIT PRICE COLUMN AT RIGHT" 00003 COMMODITY CODE: 205-43-050593 LOT 1 MICROCOMPUTER PERIPHERALS/ACCESSORIES: MICROCOMPUTER PERIPHERALS/ACCESSORIES:
HEWLETT PACKARD PARTS, AND ACCESSORIES
PRICED AT PERCENT OFF THE HP INTERNET
LIST PRICE (ILP) FOR STATE AND LOCAL
GOVERNMENTS. EXCLUDING PARTS AND
SUPPLIES THAT ARE ON OTHER STATE OF
ALABAMA CONTRACTS.
\*\*DISPLAY OPTIONS\*\* \_\_\_\_% OFF THE ILP PRICE LIST.

PAGE TOTAL

PAGE TOTAL

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EXTENDED LINE COMMODITY/SERVICE DESCRIPTION QUANTITY UNIT UNIT PRICE AMOUNT NO. "SHOW DISCOUNT IN SPACE ABOVE AND IN UNIT PRICE COLUMN AT RIGHT 00004 COMMODITY CODE: 205-43-050593 MICROCOMPUTER PERIPHERALS/ACCESSORIES: 1 LOT MICKOCOMPUTER PERIPHERALS/ACCESSORIES:
HEWLETT PACKARD PARTS, AND ACCESSORIES
PRICED AT PERCENT OFF THE HP INTERNET
LIST PRICE (ILP) FOR STATE AND LOCAL
GOVERNMENTS. EXCLUDING PARTS AND
SUPPLIES THAT ARE ON OTHER STATE OF
ALABAMA CONTRACTS. \*\*PRINTER OPTIONS\*\* \_% OFF THE ILP PRICE LIST. DISCOUNT TO BE FIRM FOR 1 YEAR FROM DATE OF AWARD. "SHOW DISCOUNT IN SPACE ABOVE AND IN UNIT PRICE COLUMN AT RIGHT" 00005 COMMODITY CODE: 205-43-050593 LOT MICROCOMPUTER PERIPHERALS/ACCESSORIES: HEWLETT PACKARD PARTS, AND ACCESSORIES PRICED AT PERCENT OFF THE HP INTERNET LIST PRICE (ILP) FOR STATE AND LOCAL GOVERNMENTS. EXCLUDING PARTS AND SUPPLIES THAT ARE ON OTHER STATE OF ALABAMA CONTRACTS. \*\*SERVER OPTIONS\*\* % OFF THE ILP PRICE LIST. DISCOUNT TO BE FIRM FOR 1 YEAR FROM DATE OF AWARD. "SHOW DISCOUNT IN SPACE ABOVE AND IN UNIT PRICE COLUMN AT RIGHT 00006 COMMODITY CODE: 205-43-050593
MICROCOMPUTER PERIPHERALS/ACCESSORIES:
HEWLETT PACKARD PARTS, AND ACCESSORIES
PRICED AT PERCENT OFF THE HP INTERNET
LIST PRICE (ILP) FOR STATE AND LOCAL
GOVERNMENTS. EXCLUDING PARTS AND
SUPPLIES THAT ARE ON OTHER STATE OF
ALABAMA CONTRACTS. LOT 1 \*\*SWITCHES, ELECTRONICS, CABLES\*\* ENTER \_\_% OFF THE ILP PRICE LIST. DISCOUNT TO BE FIRM FOR 1 YEAR FROM DATE OF AWARD. "SHOW DISCOUNT IN SPACE ABOVE AND IN UNIT PRICE COLUMN AT RIGHT" 00007 COMMODITY CODE: 205-43-050593 LOT MICROCOMPUTER PERIPHERALS/ACCESSORIES: HEWLETT PACKARD PARTS, AND ACCESSORIES PRICED AT PERCENT OFF THE HP INTERNET

PRICE SHEET VENDOR NAME :

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LINE EXTENDED NO. COMMODITY/SERVICE DESCRIPTION QUANTITY UNIT UNIT PRICE AMOUNT

LIST PRICE (ILP) FOR STATE AND LOCAL GOVERNMENTS. EXCLUDING PARTS AND SUPPLIES THAT ARE ON OTHER STATE OF ALABAMA CONTRACTS.
\*\*NOTEBOOK OPTIONS\*\*

\_\_% OFF THE ILP PRICE LIST.

DISCOUNT TO BE FIRM FOR 1 YEAR FROM DATE OF AWARD.

"SHOW DISCOUNT IN SPACE ABOVE AND IN UNIT PRICE COLUMN AT RIGHT"

PAGE	TOTAL		